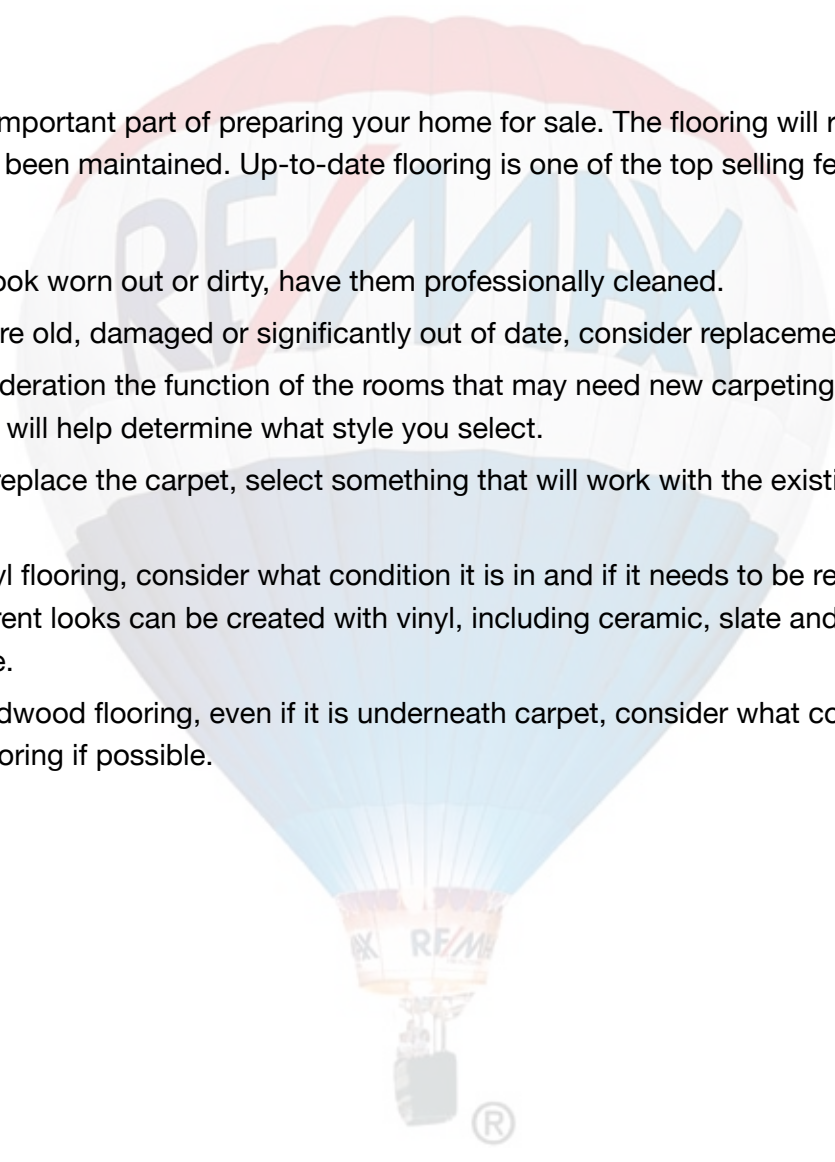


## 4. Flooring

Flooring is a very important part of preparing your home for sale. The flooring will reveal to buyers how well the home has been maintained. Up-to-date flooring is one of the top selling features buyers are looking for.

- If the carpets look worn out or dirty, have them professionally cleaned.
- If the carpets are old, damaged or significantly out of date, consider replacement flooring.
- Take into consideration the function of the rooms that may need new carpeting (e.g. bedroom vs. rec room). This will help determine what style you select.
- If you need to replace the carpet, select something that will work with the existing flooring in the house.
- If you have vinyl flooring, consider what condition it is in and if it needs to be replaced. Keep in mind that different looks can be created with vinyl, including ceramic, slate and stone without the added expense.
- If you have hardwood flooring, even if it is underneath carpet, consider what condition it is in. Refinish the flooring if possible.



To receive a complete **Fit To Sell Package** featuring 10 home staging video clips and accompanying booklet contact your RE/MAX Agent.