

## 1. Air Quality / Odour / Pets / Holidays

Air quality, odour, pets and holiday decorations can influence whether or not a buyer will make an offer on your home. Buyers want to envision themselves living in the house, and if the home is not presented in a manner that will allow them to do that easily, most buyers will move on.

### Air Quality

- Check for mold, mildew or water damage and have it repaired.
- Depending on what year your house was built, have your house checked for asbestos and lead paint.
- Inspect your smoke and carbon monoxide detectors and replace if needed.

### Odour

- Avoid cooking with strong seasonings and foods that have a lingering smell.

### Pets

- Remove your pets while the house is being shown.
- Remove any signs of the pets (e.g. food bowls, toys, litter box, leashes).
- If your pets must stay in the house, hide any sign of the pets during showings.
- Keep the litter box out of sight and clean it daily.

### Holidays

- If your home is for sale during a holiday, decorate using items that are simple and nondenominational.
- Any holiday specific decorations need to be removed immediately after the celebrations.

To receive a complete **Fit To Sell Package** featuring 10 home staging video clips and accompanying booklet contact your RE/MAX Agent.